

ED06-0049-03

Teaching Strategies, Inc

5151 Wisconsin Ave, Suite 300

Washington D.C. 20016

Phone: 202/362-7543

Fax: 202-364-7273

OFFER AND AWARD



ARIZONA DEPARTMENT OF EDUCATION
Contract Management Unit - 3rd Floor
1535 West Jefferson Street, Bin #37
Phoenix, Arizona 85007-3209

SOLICITATION NO. ED06-0049

OFFER

The Undersigned hereby offers and agrees to furnish the materials, service(s) or construction in compliance with all the terms, conditions, specifications and amendments in the solicitation.

Company Name Teaching Strategies, Inc

5151 Wisconsin Ave, Suite 300
Street Address

Washington D.C. 20016
City State Zip Code

Telephone Number: 202 362 7543

Name of Person Authorized to Sign Offer

Diane Dodge, President
Title of Authorized Person

Diane J Dodge 4-12-06
Signature of Authorized Person Date of Offer

Facsimile Number: 202 364 7273

Offeror's Arizona Transaction (Sales) Privilege Tax License Number: _____

Offeror's Federal Employer Identification Number: _____

52 1608039

Acknowledgement of Amendment(s):
(Offeror acknowledges receipt of amendment(s) to the Solicitation for Offers and related documents numbered and dated

Amendment No. Date
Amendment #1 4/7/06

Amendment No. Date

ACCEPTANCE OF OFFER AND CONTRACT AWARD

(For State of Arizona Use Only)

Portions of this contract may be funded under CFDA No. 84.213C

Your Offer, dated April 12th 2006, is hereby accepted as described in the Notice of Award. You are now bound to perform based upon the solicitation and your Offer, as accepted by the State.

This Contract shall henceforth be referred to as Contract Number ED06-0049 - 03

You are hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until you receive an executed purchase order, contract release document, or written notice to proceed, if applicable.

State of Arizona

Awarded this 5 day of July 2006

Douglas C. Peebles
Douglas C. Peebles, CPEB CPCM
Chief Procurement Officer

ATTACHMENT 6.1

PRICES/DELIVERY SCHEDULE

SOLICITATION No. ED06-0049

1. Name and date of Offeror's current catalog for the items the Offeror proposes to provide in response to this RFP
Teaching Strategies 2006 catalog
2. Please identify the Offeror's propose items from this catalog
Creative Curriculum.Net and training
3. What discount/percentage off that the Offeror will provide Arizona in response to this RFP? 0%
4. Please provide a price per student tested, which is calculated, based on the above offer. The grantee sites will score the assessments themselves, manually or with the use of appropriate electronic equipment, which is provided by the grantee. Use of this electronic equipment will require Offerors to provide scoring software that is compatible with the electronic equipment for each grantee. Results and reports may be generated on-site by the grantee or results may be sent by grantees to the Contractor and Contractor will then generate required reports and send results to grantees. Price per student is all-inclusive of the assessment process, e.g. includes price for tests and answer sheets/booklets, delivery to sites statewide, scoring aggregation, and reporting. *The data collected during the assessment process and reported to ADE will occur twice during the assessment process once at entry and once at exit.* The price per student tested is a figure of merit for proposal evaluation purposes. This figure of merit is an important factor in the state's award determination, and the Offeror/Contractor agrees that by providing it, the state and Arizona grantees may consider it as not-to-exceed price.

User Scored, Reports by User

Price per student tested

\$17.45

User Scored, Reports by Contractor

Price per student tested

\$20.50

If payment is made within calendar 30 days after acceptance of goods and/or services, the above quoted price, excluding sales tax, shall be discounted by 3%. (Refer to Uniform Instructions To Offeror/Contractors for discount requirements.)

Notice: If the transaction privilege (sales) taxes are not described and itemized on the offer, the State will assume that the price(s) offered includes all applicable taxes.

ATTACHMENT 6.1

5. Please provide a price per teacher/administrator trained which is calculated, based on the above offer. The grantee sites will score the assessments themselves, manually or with the use of appropriate electronic equipment, which is provided by the grantee. Use of this electronic equipment will require Offerors to provide scoring software that is compatible with the electronic equipment for each grantee. Results and reports may be generated on-site by the grantee or results may be sent by grantees to the Contractor and Contractor will then generate required reports and send results to grantees. Price per teacher/administrator is all-inclusive, e.g., statewide training on administration of the assessment, scoring and reporting, and training materials. The price per teacher/administrator trained is a figure of merit for proposal evaluation purposes. This figure of merit is an important factor in the state's award determination, and the Offeror/Contractor agrees that by providing it, the state and Arizona grantees may consider it as not-to-exceed price.

User Scored, Reports by User

Price per teacher/administrator
trained:

\$995.00

User Scored, Reports by Contractor

Price per teacher/administrator
trained

\$995.00

If payment is made within 30 calendar days after acceptance of goods and/or services, the above quoted price, excluding sales tax, shall be discounted by 3%. (Refer to Uniform Instructions To Offer or/Contractors for discount requirements.)

Notice: If the transaction privilege (sales) taxes are not described and itemized on the offer, the State will assume that the price(s) offered includes all applicable taxes.

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Price Per Student Tested**\$10.95¹****Price Per Teacher Trained**


\$249 - 2 day Assessment Training (Min 30 - Max 35 People)

This price would include all books and TSI materials needed. Does not include notebooks which will need to be reproduced by districts for participants

\$99 - full day administrator technology training (20 min - 25 max) (site to provide computer lab and onsite tech support)

\$49 - 1/2 day teacher technology training (20 min - 25 max) (site to provide computer lab and onsite tech support)

Comments: This price is good through the first year. The price for years 2 and 3 is \$11.95 and years 4 and 5 \$12.35

ACCEPTED as BAFS on 8/7/06

Department of EDUCATION

SECTION 2
SPECIAL TERMS AND CONDITIONS

ARIZONA DEPARTMENT OF EDUCATION
Contract Management Unit/3rd Floor
1535 West Jefferson Street, Bin #37
Phoenix, Arizona 85007-3209

SOLICITATION NO. ED06-0049

13. Contractor representative to contact for contract administration purposes:

Phil Keren – Chief Financial Officer

(Name and Title):

5151 Wisconsin Ave NW, Suite 300

(Street Address):

Washington D.C. 20016

(City & State)(Zip Code):

202-362-7543 x16 fax – 202-364-7273

(Telephone & Facsimile Numbers):

philk@TeachingStrategies.com

(E-Mail Address):

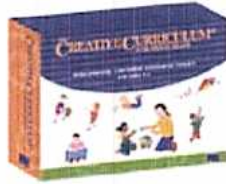
14. The ADE representative to contact for technical matters concerning contract performance (NOTE: this person is not authorized to direct contractor performance or make changes in contract requirements.)

Karen Woodhouse, Deputy Associate Superintendent
Early Childhood Education Section
1535 West Jefferson Street, Bin #15
Phoenix, Arizona 85007-3209
Telephone: (602) 364-1530 Fax: (602) 542-2730
E-Mail Address: kwoodho@ade.az.gov

15. All contract administration matters will be managed by the Procurement Officer named below.
All correspondence concerning this contract shall be directed to this individual.

Andrew Wilson, Procurement Officer
Contracts Management Unit, Bin #37
1535 West Jefferson Street
Phoenix, Arizona 85007-3209
Phone: (602) 542-4232
FAX: (602) 364-0598
E-Mail: andrew.wilson@azed.gov

***The Creative Curriculum Developmental Continuum Assessment System for Ages 3 through 5 and
CreativeCurriculum.net***



Teaching Strategies, Inc.
5151 Wisconsin Avenue, NW Suite 300
Washington, D.C. 20016
(800) 637-3652
www.TeachingStrategies.com/Arizona
www.CreativeCurriculum.net

The Creative Curriculum® Developmental Continuum Assessment Toolkit for Ages 3-5

The Toolkit is a **Complete Assessment System** directly correlated to the goals and objectives of The Creative Curriculum. The Toolkit features *The Creative Curriculum Developmental Continuum*--a valid and reliable assessment tool. The boxed set includes enough forms to record progress for a class of up to 25 children at three summary checkpoints each year.

Creative Curriculum.net

We know you need a powerful system to streamline your early childhood program's most important and time-consuming tasks: managing ongoing assessment; reporting on OSEP and state early learning standards; planning an inspired program; and engaging parents. CreativeCurriculum.net is the reliable online system that makes these tasks simple. If you choose the on-line version of the Creative Curriculum Developmental Continuum Assessment System, you will have the ability to automatically generate all of the forms included in our paper and pencil toolkits and compile the data required by the Department of Education. Once compiled, the data can easily be exported in a format that will be compatible with Arizona's SAIS. CreativeCurriculum.net also includes 7 group outcomes reports that can be generated in a report format that shows progress on the Arizona preschool standards.

School/District Costs:

Developmental Continuum Assessment (paper & pencil) Toolkit for Ages 3-5 regular price approximately \$89.95.

The Toolkit comes with 25 Individual Child Profiles. Additional Individual Child Profiles can be purchased at \$29.95 per set of 25.

OR

On-line Subscription Costs: \$10.95 per child portfolio

Admin fee for on-line subscription: \$6,500 for programs larger than 3,000 children
\$9,500 for programs larger than 10,000

Teacher Training: \$240 per teacher – 2 day Assessment Training
\$49 per teacher for ½ day teacher technology training

Administrator Training: \$99 per administrator 1-day technology training

Training Content and Outcomes: Teachers will leave their session knowing how to use *The Creative Curriculum Developmental Continuum* following the developmental steps 3- to 5-year-olds take as they progress toward each curriculum objective. Administrators will work in small groups spending half their day navigating the administrative functions of the system and the other half reviewing the teacher's functions of CreativeCurriculum.net in a computer lab.

Web address for training information: www.TeachingStrategies.com/Arizona

Training Availability: September 1 – December 31, 2006 based on availability of host locations